A person in a suit and tie

AI-generated content may be incorrect.HASAN ÇİTÇİ, MSc. IS, PMP®

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| **Tel:** +90 (532) 684 23 26 |
| **Date of Birth:** 21 October 1976 |

**SUMMARY**

*An enthusiastic learner, an honest, clever, innovative leader and coherent team player who is mainly concentrated on strategic planning, business development, technical & engineering management and program, product and project management.*

**Experience**

**Jan 2023 ANOVA AR-GE A.Ş. Ankara, TURKEY**

**Fuel Systems Program Manager**

1. Project Manager for Fuel Systems of ATAK-2 & Gökbey Helicopters
2. Program Management for all Fuel Systems Projects
3. Business development

**June 2020 – Jan 2023 CONSULTANCY Ankara, TURKEY**

**Freelance Consultant**

Consultancy for systems engineering, project management and business development

**Jan 2020 – June 2020 ASARTECH A.Ş. Ankara, TURKEY**

**Programs Coordinator**

1. General Management
2. Program/Project Management
3. Business development

**Nov 2018 – Dec 2019 CONSULTANCY Ankara, TURKEY**

**Freelance Consultant**

Consultancy for systems engineering, project management and business development

**Feb 2018 – Nov 2018 AYYAZILIM LTD. Ankara, TURKEY**

**Consultant**

**Deputy General Manager**

1. General Management
2. Enhancement of Infrastructure
3. Project Management
4. Business development

**Dec 2015 – June 2017 CONSULTANCY Fairfax, VA, USA**

**Freelance Consultant**

1. Consultancy for systems engineering, project management and business development

**May 2015 – Dec 2015 SDT SPACE AND DEFENSE TECHNOLOGIES INC. Ankara, TURKEY**

**(Fast Evolving Defense Company Established in 2005)**

**Senior Lead Systems Engineer**

1. Systems engineering for launcher management computer designed for a specific missile system

**Sept 2008 – Jan 2015 METEKSAN DEFENSE INDUSTRIES INC. Ankara, TURKEY**

**An Investment of Bilkent Holding**

**(Fast Evolving Defense Company Established in 2006)**

**Systems Engineering Manager, Underwater Acoustics Systems**

1. Management and establishment of an innovative underwater acoustic systems engineering team
2. Active business development which led to winning proposals of three major sonar system projects

**Project Manager – Underwater Acoustics Project**

1. Outstanding project management for the Wet–End of the Hull Mounted Sonar of the 2nd National Corvette (MILGEM Project)
2. Completed with 20% more than expected profit

**Proposal/Bid Manager – Underwater Acoustics Projects**

1. Proposal management for various underwater acoustics and communications project proposals.
2. Achieved over 90% contract award.

**Project Engineering Manager – Underwater Acoustic Project, Data Link Project**

1. Engineering management for underwater acoustic transducers supplied as spare parts for Turkish Navy
2. Engineering management for secure radio frequency data link project which was a pioneer in Turkey.
3. Succeeded in on time and on budget completions with high quality.

**Sept 2007 – August 2008 ASELSAN A.S. - Microwave and systems dıvısıon Ankara, TURKEY**

**(Major Design and Production Company of Military and Industrial Electronics in Turkey)**

**Senior Expert Engineer – Naval Systems Program Directorate, Project Management And Business Development**

1. Head of the team for contract negotiations for RAM Guided Missile Launcher System Integration on the MILGEM Corvette (First National Vessel of Turkey) Project, awarded with a signed contract.
2. Succeeded to lead the winning quotation of Combat System Solution of ASELSAN for the Landing Craft Tank Project Proposal for €30 Million.
3. Configuration Management Plan of the Microwave and Systems Division of ASELSAN for the 1st National Corvette (MILGEM) Project.

**July. 2005 – Aug 2007 Senior Expert Engineer – Production Engineering – Test Design and Development Team Management**

1. Discovered and solved a problem of the one of the most important STTE (Special To Type Equipment) that effects the performance of the products directly.
2. Granted with an appreciation certificate and congratulated personally by General Manager and Board of Execution as a part of the team who solved a major hidden problem in a product, which avoided the project schedule delay and a significant contractual penalty.
3. Managed the coordination of the production environmental tests for all units for all projects conducted in Microwave and Systems Division.

**Nov. 2004– June. 2005 Military Service – Turkish Gendarmerie Forces Mersin, TURKEY**

* Communication Sergeant

**Aug. 2002 – Nov. 2004 Senior Electronics Engineer – Production Engineering – Test Design and Development Team Management**

1. Managed production engineering department test development team and coached 9 people (6 engineers and 3 technicians) for more than 2 years.
2. Project Control Level Manager for production engineering department test development division, for 4 major projects including Pedestal Mounted Stinger (KMS), Leopard Tank Fire Control Modernization and Fırtına Self-Propelled Howitzer Fire Control System (> $400 Million) of the company.
3. Managed Special to Type Equipment part (> €2 Million) of the technology transfer project between Aselsan and EADS ([European Aeronautic Defense and Space Company)](http://www.eads.com/).

**Aug. 1998 – July 2002 Electronics Engineer – Production Engineering – Test Design and Development Team**

1. Established coordination between research & development and production teams.
2. Increase testability and produceability by analyzing products on design phase and suggesting modifications.
3. Designed production test strategies for active projects, designed and developed special to product test fixtures and test systems for line and shop replaceable units.
4. Developed a variety of RF (Radio Frequency), analog and digital electronic test fixtures and prepared corresponding production test procedures.
5. Developed various automated test software, which decreased test period by min 1/4.

**Summer 1997 Wilhelm Stahlecker GmbH Reichenbach i.T., GERMANY**

**Intern, Technical Research and Development Department**

1. Worked on R&D projects for the development of new textile machinery.

**Summer 1996 SPINDELFABRIK SUESSEN Süssen, GERMANY**

**Intern, Technical Electronics Department**

1. Worked on electronic control systems of ring spinning machine “Fiomax-1000”

**EDUCATION MIDDLE EAST TECHNICAL UNIVERSITY Ankara, TURKEY**

**Feb. 2001 – June 2004** **INFORMATICS INSTITUTE**

**Master of Science in Information Systems, June 2004**

1. Emphasis in Information Systems.
2. GPA 3.7/4.
3. Developed “Fault Tracking System” and “Document Library Database” projects which were online database applications, based on MySQL and PHP.
4. Leading role in the online project course project “Cruise Control Simulation Software” as one of the 4 project members.

**Sept. 1994 – June 1998** **DEPARTMENT OF ELECTRICAL AND ELECTRONICS ENGINEERING**

**Bachelor of Science in Electrical and Electronics Engineering, June 1998**

1. Emphasis in Control Theory and Telecommunications
2. Appreciated team member for the 1st International Virtual Design Studio Project “Ladder Crossing Machine” in corporation with Union College, USA
3. Member of IEEE (The Institute of Electrical and Electronics Engineers, Inc.)

**PROFESSIONAL TRAINING & CERTIFICATES**

1. Project Management Professional (PMP®) Certificate
2. Coaching, Accredited Mentorship, Leadership Trainings
3. Negotiation Skills Training
4. CMMI – 3 Training
5. Negotiation Skills Training (Accepted special thanks from the trainers)
6. Principals of Project Management Training
7. Project Planning using Microsoft Project Training
8. Labview Programming Training
9. IPC-A-610 Standard of Acceptability of Electronic Assemblies Training
10. Electrostatic Discharge Training
11. General Soldering Training
12. SMD Soldering Training
13. Quality Chambers Training
14. Participated in Euronaval 2014, UDT(Underwater Defense Technologies) 2011,2014
15. Participated in “Autotestcon 2005” International Fair in Florida,USA and “Productronica 2001”and “Electronica 2000” International Fairs in Munich, Germany.

**ADDITIONAL**

1. Fluent in Turkish and English, fair knowledge of German and Spanish.
2. Enjoy scouting, trekking, gardening, traveling, table tennis and swimming.